### A Quiet Revolution in Marine Risk Strategy

Marasco Marine Ltd's Advisors' Board Continues to Empower Small and Medium Shipowners Since 2018



# By Anastasios A. Maraslis Founder & President of Marasco Marine Ltd\*. Founder & President of Shipowners Trust International Corp.

Since its inception in 2018, Marasco Marine Ltd's Special Purposes Committee – the Advisors' Board – has steadily grown into one of the most valuable and trusted resources for small and medium-sized shipowners navigating today's complex maritime landscape.

At a time when many smaller fleets struggle to compete against larger, more capitalized operators, Marasco's Advisors' Board offers something rare: access to elite expertise, proactive risk prevention, and claims strategy—all under one roof.

#### Built to Serve, Proven to Deliver

Founded and championed by Mr.
Anastasios Maraslis, the Advisors' Board is made up of hand-picked experts across all key areas of maritime risk and operations:

- Naval Architects
- Marine Surveyors
- Claims Handlers
- Shipping Lawyers and Arbitrators.

Together, they have

supported dozens of shipping companies since 2018 in preventing claims, reducing premium costs, and navigating complex legal or technical challenges with confidence and speed.

## An Extension of Marasco's 33-Year Legacy

This Advisors' Board is a natural evolution of Marasco Marine Ltd's enduring mission—since 1991—to protect and uplift independent, family-run shipping firms, which have long been the engine room of Greek maritime power.

The committee operates at the heart of Marasco's **Risk Prevention Culture**, helping shipowners:

- Identify technical vulnerabilities before they result in claims
- Advise on compliance and operational gaps
- Support documentation, legal handling, and faster settlements when claims do arise
- Secure **premium savings** through improved technical and claims profiles.

#### What It Means for the Small & Medium Owner

By integrating the Board's advisory services into its core offering, Marasco has empowered small fleet operators to:

- Lower insurance costs significantly
- Avoid costly disputes and delays
- **Gain strategic leverage** with underwriters
- Operate with confidence in a fiercely competitive global freight market.

And all this comes with the assurance of ongoing support, swift response, and an unshakeable sense of partnership.

## Mr. Maraslis' Vision in Action

For Mr. Anastasios
Maraslis, the formation
of the Advisors' Board
was not just strategic—it
was deeply personal. He
has always believed that

## "small shipowners are not small in impact."

And through this initiative, that belief has been turned into a structured, proven service.

Over the last six years, the Advisors' Board has quietly, efficiently, and consistently delivered value—solidifying Marasco's role as not just a broker, but a **true ally and problem-solver**.

## Conclusion: An Asset That Pays for Itself

In an age where maritime risk is intensifying and freight markets fluctuate wildly, Marasco Marine Ltd's Advisors' Board continues to prove its value—day after day, claim after claim, client after client.

With more than three decades of trust and a deeply embedded Risk Prevention Culture, Marasco delivers not just protection—but perspective, partnership, and performance.

\* Marasco Marine Ltd, was founded in 1991, by Mr Anastasios Maraslis. Marasco is specialising in Managing Marine Risks and Risk Prevention Planning, serving the last 33 years, Ship Owners, Ship Managers and Ship Operators, with his experienced marine / claims insurance team and the company's Board of Advisors, Internationally Acknowledged. More about Marasco Marine at: www.marasco-marine.com

